



# UTILITY SAVINGS GROUP

Utility Savings Group trade, monitor and use the latest technologies to save your business time and money. We work on your behalf to lower electric, gas and water bills. With a unique approach to consultancy and flexible contracts your business needs come first.



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**HIGH ENERGY USE  
BUSINESSES 100+ STAFF**



**MEDIUM SIZED  
ENTERPRISE**



**LOCAL BUSINESS LESS  
THAN 10 STAFF**

# ABOUT UTILITY SAVINGS GROUP

## Business Energy Experts.

Utility Savings Group is an energy brokerage set up in Hartlepool by a board of directors with more than 30 years' experience behind them in the sector.

Initially running with a team of six, the business has grown rapidly, and now operates with a workforce of around 40 having relocated to larger premises at the centre of the town.

The long term business plan is to open up offices around the UK, the first of which will be in Sheffield from Spring 2022.

The business named as overall winner in the prestigious Energy Experts Business of the Year 2021 Awards - is recognised as one of the fastest growing of its kind in the utilities sector and works alongside some of the biggest suppliers in the world to secure the best possible deals for its clients.



UTILITY SAVINGS GROUP

## OUR AREAS OF EXPERTISE

Utility Savings Group trade, monitor and use the latest technologies to save your organisation time and money. We work on your behalf to lower electric, gas and water bills. With a unique approach to consultancy and flexible contracts your organisation needs come first.





## HOW WE WORK

Utility Savings Group trade, monitor and use the latest technologies to save your business time and money. We work on your behalf to lower electric, gas and water bills. With a unique approach to consultancy and flexible contracts, your business needs come first.



**PUT YOU IN COMPLETE  
CONTROL OF YOUR  
ENERGY SPEND**



**WE CARE ABOUT  
THE ENVIRONMENT**



**WE WORK WITH  
BUSINESSES OF  
ALL SIZES**

## HOW WE WORK

Our unique approach to energy consultancy and procurement.

Our monitoring tools put you in complete control of your energy spend, and waste can be significantly reduced through our building efficiency expertise.

We care about the environment and community, as well as educating about the importance of how to use energy responsibly.

We work with businesses of all sizes, from local shops to hospitals, hotels to schools and factories nationally.



## OUR PLEDGE TO YOU

Utility Savings Group ensures a company is paying as little as possible for its energy. Equipment, carbon reviews and monitoring will uncover where further savings can be made. Validating the value of any change is fundamental and is included in a full audit report. We partner organisations in new technology and behavioural change across an organisation.





**WE PARTNER  
ORGANISATIONS IN  
NEW TECHNOLOGY**



**WE SUPPORT  
BUSINESS GROWTH**



**REVIEW WITH NO COST  
AND NO OBLIGATION**

## OUR PLEDGE TO YOU

Getting our people the best prices.

Our approach to consultancy is perfect for SMEs. Bulk buying energy with larger businesses means the smaller gains from a lower cost for its energy. From corner shops to start ups, we support business growth ensuring overheads are kept to a minimum. Contact us for a no obligation quote.

Bulk buying energy benefits all businesses. It ensures we all pay a better price for energy. Our team have years of experience in this field and Utility Savings Group is one of the first companies to make it our core offering.

Whatever point your current contract is at, we can review at no cost and with no obligation to act upon it. We save business money regardless of their size. Our approach suits all.



# WE DO ALL THE WORK FOR YOU

Take the hassle out of switching your energy supplier.

Here at Utility Savings Group we take the hassle out of switching your energy suppliers as we take care of the whole process. We ensure a smooth transition with zero downtime to your business in three easy steps.



**1**  
**SEND COST CUTTING PROPOSAL**

**2**  
**ONCE RECEIVED WE CONTACT SUPPLIER**

**3**  
**FILL IN OUR PERMISSION SLIP AND SEND OVER TO US.**

# WE DO ALL THE WORK FOR YOU

Knowledge is power.

1. Fill in our permission slip and send this over to us.
2. Once we have this we will send this to your current supplier, find out just how much energy you use, confirm your contract end date and also ask them for your renewal prices for the following year.
3. Once we have the information from your supplier we carry out a huge tender exercise, ensuring that we achieve the most competitive prices on the market. We will then send over our cost cutting proposal to you for approval. Once we receive confirmation that you are happy with the reductions then we mitigate with suppliers and take care of the switch.



## WHY WE STAND OUT

We at Utility Savings Group have a raft of offerings covering all new and sustainable technologies, from the most basic to the turn key solution and design. From LED lighting to hydro turbines, energy optimisation and management to rain water harvesting, all of our solutions offer an incredible return on investment (ROI). If required, Utility Savings Group can support and offer financial support.



**LEARN MORE ABOUT  
YOUR ENERGY  
CONSUMPTION.**



**LATEST TECHNOLOGY  
TO MONITOR YOUR USAGE**



**IMPROVE YOUR  
CARBON FOOTPRINT**

## WHY WE STAND OUT

Monitor, review & improve.

We encourage you to find out more about your energy consumption at portfolio, building and device level. From circuit level through to multiple sites. We'll help you to highlight any excess energy usage and develop plans to reduce your operational costs. Get real-time and historic reporting into your business energy consumption aswell as costs, peaks and anomalies.

Your energy management platform gives you a powerful and easy to use dashboard to monitor, measure and understand multi-type energy consumption, such as electricity, gas, water, diesel and renewables generation, from multi-site to individual loads. Carbon reduction is a key long term objective for business and Utility Savings Group is working to support customers in making their businesses greener, smarter and sustainable.

If the UK is to cut its greenhouse gas emissions by 80% by 2050, energy efficiency will have to increase across all sectors significantly. Companies which invest seriously can benefit from environmental taxes, reliefs and schemes and awards.

Utility Savings Group can advise and support your business on the most effective ways to ensure compliance, especially if your business is a high energy user and must comply with the CRC (Carbon Reduction Commitment) energy efficiency scheme.



# IMPROVING YOUR ENERGY EFFICIENCY

Utility Savings Group provides a holistic approach to saving energy and costs throughout your organization.

We always plan to reduce both the cost and the number of kWh's you use.



### ENERGY MONITORING

From HH Meters to multi-systems & buildings



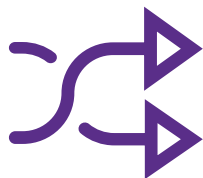
### ENERGY MENTORING

Mentoring to help drive deeper & faster savings



### ENERGY RETROFITS

Active energy retrofits. e.g. lighting, controls & HVAC



### POWER MANAGEMENT

Peak Demand Management, on-site generation & energy storage

# IMPROVING YOUR ENERGY EFFICIENCY

## Optimisation and Generation = Reduced Cost of Operations

Utility Savings Group provides a holistic approach to saving energy and costs throughout your organization. We always plan to reduce both the cost and the number of kWh's you use. Our proposition address the three key contributors to your energy costs:

**Supply** - the amount you pay for each unit of energy your buildings consume,  
**Efficiency** - how efficiently your buildings and systems consume energy,  
**Management** - when your power is used, is power quality acceptable, and can you access enough power when you need it, and at the lowest possible cost.

Using our Energy Services must make sense to you in terms of pounds and pence, we view "it's not sustainable unless it's economically sustainable". Our approach is that all our projects must pay for themselves within an acceptable ROI period.

## The Energy Services proposition

We aim to help our customers reduce their energy costs from between 10% - 30%. Our energy services portfolio offers 4 complimentary services, any or all of which can be utilised. These services have been developed to help our customers significantly reduce the kWh's they use:

- Identify areas of energy waste
- Plan for overall or project energy reduction
- Implement & deliver efficiency projects with performance guarantees.
- Verify the return on energy efficiency investments made.



## WHY WOULD YOUR BUILDING(S) WANT ENERGY TUNING?

30%. That's the amount of energy the average commercial building wastes. If you've never done anything to save energy at your building, chances are you have a lot of room to save.





### WORLD'S ENERGY

42% of the world's energy is used in buildings.



### DEVELOPED ECONOMIES

In developed economies, at least 60% of the buildings expected to be in use by 2050 are already built.



### ENERGY USED

50% of energy used in buildings is wasted because of inefficient building management systems.



### FACILITIES MANAGERS

Only 20% of Facilities Managers use 80% of the available capacity of their building management systems.



### LIFETIME BUILDING COSTS

Lifetime building costs are 25% to build it & 75% to operate it over its lifecycle. Energy is the main overhead.



### WASTED ENERGY

30% of energy used in buildings is wasted.

# WHY WOULD YOUR BUILDING(S) WANT ENERGY TUNING

## Energy Facts from Commercial & Industrial Buildings

If you've never done anything to save energy at your building, chances are you have a lot of room to save.

In fact, it's often possible to reduce energy use by 10 percent with little or no cost. Capture easy wins by starting with simple changes, like adjusting temperature set points and making sure lights aren't on when no one's around. Then get expert help from a service provider, who can take you a step further.



# CUSTOMER TESTIMONIALS

We have worked with thousands of customers since our foundation, and our client list continues to grow.

We have unrivalled track record of saving businesses money, and at the same time have given them a greater understanding of their energy usage.

# CUSTOMER TESTIMONIALS

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“

The service we were given was of the highest standards and we would recommend Utility Savings Group to any other company looking to lower their energy consumptions and costs.

Bradley Wilson, Accounts Assistant  
CERTAX ACCOUNTING

”

“

Utility Savings Group have obtained quotes which will reduce our ongoing electric costs across a number of sites. They have also liaised with our ongoing providers on our behalf to troubleshoot some historic and ongoing problems.

Sophie Parker, Operations Director  
OTRIVINE

”

“

We have worked with Utility Savings Group in regards to our energy contracts and are delighted with the service provided. Our company, The Wheel Specialist, is an alloy wheel refurbishment company and it is essential that we have the most cost effective contract for our energy usage. Utility Savings Group searched the market and provided us with the most competitive rates available.

I would highly recommend working with them.

Guy Anderson, Accountant  
DISPLAY WHEELS

”

“

I would like to thank you for £3900 credit I have had from British Gas Business this week. I have spent months speaking to different departments and trying to sort out the rates.

One quick call to you and a letter of authority and I am now on a better rate, and my bills have been resolved. This has saved time, stress and money across the board. I couldn't believe the speed in which sorted matters out, you offer a great personal service.

I would encourage others to use your services and I highly recommend you.

Sarah Howlett, Director  
Howlett Electrical

”



# UTILITY SAVINGS GROUP

BUSINESS ENERGY EXPERTS

Head Office:

Advanced House,  
Wesley Square,  
Hartlepool,  
TS24 8BX

Opening hours:

Mon – Fri: 09:00–17:00

Contact Details:

T: +44 (0) 330 118 0574  
E: [hello@savingsgroup.co.uk](mailto:hello@savingsgroup.co.uk)  
W: [www.savingsgroup.co.uk](http://www.savingsgroup.co.uk)



GAS



WATER



ELECTRICITY

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